

TRENDS & INSPO TO TAKE YOUR SANDOS TO NEVV LEVELS!







No matter how you cut it, sandwiches are at peak popularity. A dazzling assortment of breads, imaginative formats and international influences are combining to drive a new wave of diner interest and chef innovation.

From nostalgic to newfangled, light to loaded and understated to over-the-top, a sandwich can adopt any profile you choose.

In this modern chef's guide, we unpack the latest trends and provide you with recipes, inspiration and product solutions to take advantage of the surge in sandwiches.

So, pull up a seat as we share all that's fresh in sandwiches!

DID YOU KNOW?

The term 'cut lunch' is unique to Australia and New Zealand. Originally an alternative way to describe a sandwich, it is now used to label a light lunch that generally includes a sando.



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At UFS, we recently took a deep dive into the sandwich menus of cafés and caterers across Australia and New Zealand, revealing the headline trends that are exciting consumers and keeping sandos at all-time levels of popularity.



FROM NOSTALGIA TO NEW-STALGIA

Call it a throwback to the unfussy offerings of the school canteen or seaside kiosk, but right now new twists on time-honoured sandwich builds seem like the perfect fit for a complicated world.



TIME OF DAY CREATIVITY Reflecting the rise of the all-day eatery, sandwiches are breaking free from their traditional role as a lunchtime standard. Now, we're seeing sangers for every daypart, with the versatility of the sandwich opening avenues to creatively meet changing diner lifestyles.

SHARING COMES TO SANGAS

Once considered a meal to be strictly consumed solo, sandwiches are being reimagined as a share dish. These versatile creations meet the requirements of a culture that is rediscovering the joy of sharing in the company of friends and family.



AFFORDABLE LUXURY

While it might have been unthinkable a decade ago to see sandwiches pushing \$20, venues are today creating exceptional builds with premium ingredients for what is, after all, roughly the same price as a Caesar salad.





BETTER FOR YOU

A counterpoint to loaded, indulgent sandwiches are sandos that meet differing nutritional needs, whether due to allergies or life choices. Lean proteins, lower carbohydrate counts and plant-only ingredients are becoming more prominent on local sangers.

"In Asia-Pacific, the demand for innovative and health-conscious sandwich options is rising, driving growth in segments such as gourmet, vegetarian, and regional flavours."

cognitivemarketresearch.com/sandwich-market-report (2024)





Add a little FOMO to your sandwich menu.

Today's diners enjoy trying new dishes ... and they love the idea of a limited-edition offer. So, why not change up your sandwich menu with exciting and unmissable specials?

Short-time-only offers generate news, build exclusivity and help you take advantage of seasonal ingredients, hot trends and special buys.





TACO

Step up your next Mexican offering with this ultimate recipe for the best tacos ever! Birria tacos come with a whole new way of serving, by first dipping the stuffed tacos into a meat stew and then frying it up for a truly unforgettable bite!

SERVES 10

2kg chuck beef, diced
salt, to taste
black pepper, to taste
30ml vegetable oil
150g chipotle chillies in adobo sauce
150ml apple cider vinegar
4 x limes, juiced

2 x limes, for garnish 6 x garlic cloves, chopped

25g Knorr Beef Booster Gluten Free

75g Knorr Jus Gluten Free

500ml Knorr Mexican Chunky Salsa Mild Gluten Free

2 x brown onions, diced

5g ground cumin

5g dried oregano

4 x bay leaves

20 x tortillas, soft

500g Manchego cheese, grated

200g pickled onions

1 bunch coriander sprigs

3 x long red chillies, finely diced

1. BRAISED BEEF

- Season the beef with salt and pepper. Heat oil in a large pot over high heat.
 Sear the beef in batches until browned all over. Place into a casserole dish.
- Place the chipotle chillies and adobo liquid, apple cider vinegar, spices, lime juice and garlic into a blender and pulse until smooth.
- Add the processed mix to water (1L per 10 serves) along with Knorr Beef Booster and ½ of the Knorr
- Add ¾ of the Knorr Mexican Chunky Salsa Mild and stir to combine.
- Pour the sauce over the meat in the casserole dish, add the bay leaves, and cook on low for 8 hours.
 Once ready, skim the fat off the surface of the braising sauce.
- Remove the meat and shred.
 Add some of the braising sauce (500ml per 10 serves) to the meat and stir to combine.

2. TO ASSEMBLE, COOK & SERVE

- Dip each tortilla into the braising sauce and add to a heated fry pan. Fry on both sides until the tortilla becomes lightly crispy.
- Add the shredded beef to one side of each tortilla, fold over, then pour a bit more sauce over the tortilla.
- Flip and cook on the other side for a few minutes.
 Remove from pan and repeat with remaining tacos.
- Top with Manchego cheese, pickled onions, coriander leaves and chilli.
- Serve with extra sauce from the braised beef, the rest of the Knorr Mexican Chunky Salsa Mild for dipping and the limes cut into wedges for garnish.

CHEF'S TIP

Substitute Manchego for parmesan, if preferred.





sized meatballs. Use an ice

Place the formed meatballs

onto one of the prepared trays.

Spray with some oil and bake

for 15-20 minutes or until fully

cream scoop to keep sizes

uniform.

cooked.

- in half and place onto the second prepared tray.
- Spread each roll with Hellmann's Real Mayonnaise.
- Spoon 3 meatballs and some sauce onto each roll. Top with the shredded cheese mix. Place under the grill for 2 minutes or until cheese has melted.
- Garnish with basil leaves. Serve.

10-----CHEF'S GUIDE TO RIZZING UP THE S'WICH

600ml Knorr Italiana Napolitana

200g Hellmann's Real Mayonnaise

10 x crusty bread rolls, long

250g 3-cheese mix, shredded

salt, to taste

Gluten Free

pepper, to taste

Sauce Gluten Free

CUBAN REUBEN

A midnight snack go-to, perfect for serving at the bar or toasted for takeaway. This twist on an old-time favourite with Aussie pork, pickles and mustard will go down a treat.

-CHEF'S GUIDE TO RIZZING UP THE S'WICH

SERVES 10

1kg pork fillets, trimmed 80g English mustard 200g Hellmann's Real Mayonnaise Gluten Free

20 x slices rustic style rye bread

500g dill pickles, sliced 500g shaved ham or silverside

20 x slices of Swiss cheese chips, to serve extra dill pickles, to serve

1. PORK FILLETS

 Season pork fillets. Grill or pan fry until just cooked through, then thinly slice.

- Spread English mustard on half the bread and spread remaining slices with Hellmann's Real Mayonnaise.
- To assemble, layer pork on slices of bread spread with mustard, then top with pickles, shaved ham (or silverside) and cheese. Top with remaining bread spread with mayonnaise.
- Toast the sandwiches in a sandwich press until golden and cheese has melted. Serve accompanied with chips and extra pickles.



From solo to shared: SANGAS GET SOCIAL.

Sandwiches are being reimagined as a share dish, with large-format loaves like ciabatta, Turkish bread and panini helping chefs explore innovative ways to create a meal for two (or more).

This behaviour reflects a wider shift: The New Sharing is one of eight global trends identified in our 2024 Future Menus report, underlining the impact of shared dining experiences on menus.

CLICK TO DOWNLOAD THE 2024 FUTURE MENUS REPORT





CRUMBED SANDO FINGERS WITH YUZU MAYO & KATSU SAUCE

Firmly becoming a favourite on menus around the country, this delicious Japanese katsu sando of crispy, crumbed juicy pork served sandwiched between soft white bread and slathered in creamy yuzu mayonnaise and tangy katsu sauce, is just made for sharing.

SERVES 10

10 x pork fillets, thin
400g panko crumbs, toasted
100g plain flour
10g garlic powder
5g onion powder
20g shichimi togarashi
3g ground black pepper
2g salt
5 x eggs
100g caster sugar

20g cooking salt

2 x carrots, peeled, julienned 200ml rice wine vinegar

40ml yuzu juice

350g **Hellmann's Real Mayonnaise Gluten Free**

200g Knorr Japanese Teriyaki Sauce Gluten Free

200g Knorr American Chipotle BBQ Sauce Gluten Free

200g Savoy cabbage, thinly shredded 20 x Japanese sandwich bread, sliced oil, for shallow frying

1. PORK SCHNITZEL

- Place the panko crumbs in a shallow dish.
- Combine the flour, garlic powder, onion powder, ½ of the shichimi togarashi, pepper and salt in a separate shallow dish.
- Whisk the eggs in a third, smaller, shallow dish.
- Crumb the pork fillets in flour, egg, then toasted panko. Place on a plate and repeat with the remaining pork fillets. Cover with cling film and refrigerate for 30 minutes.
- Heat oil in a medium pan over medium high heat.
- Shallow fry the pork in batches until golden brown, about 3 minutes per side. Drain on a paper towel, transfer to a wire rack, and allow to cool slightly.

2. PICKLED CARROT

- In a large bowl, dissolve the sugar and salt in hot water (500ml per 10 serves).
- Add the carrots and rice wine vinegar. Leave for 2 hours or until slightly soft.

3. YUZU MAYONNAISE

• In a medium bowl, combine the remaining ½ of the

shichimi togarashi, yuzu juice, and a little under ¾ of the Hellmann's Real Mayonnaise.

4. KATSU SAUCE

 In a separate bowl, mix Knorr Japanese Teriyaki Sauce and Knorr American Chipotle BBQ
 Sauce.

5. CABBAGE SLAW

 In a medium bowl, toss the shredded cabbage with the remaining Hellmann's Real Mayonnaise.

- Spread the yuzu mayonnaise onto the bread slices, then top half of the slices with the cabbage slaw, followed by the pork schnitzel.
- Drain the carrots from the pickling liquid and divide between the sandwiches.
- Drizzle the prepared katsu sauce over the schnitzel and top with remaining bread slices. Press down firmly.
- Using a serrated knife, trim the bread crusts off. Cut into 3 fingers, using toothpicks to keep them together if needed.





ITALIAN STROMBOLI

This recipe combines all the deliciousness of pizza, stuffed inside a warm and crispy dough pocket. It is a fantastic way to feed a crowd with a popular dish that is transformed into a stand, hold and eat version. Serve with **Knorr Italiana Napolitana Sauce** as a delicious dipping sauce.

SERVES 10

10g instant yeast 20g caster sugar 500g plain flour 20ml olive oil 30g Hellmann's Real Mayonnaise Gluten Free 300ml Knorr Italiana Napolitana Sauce Gluten Free 200g mozzarella, shredded 100g parmesan, grated ½ bunch basil, leaves picked 100g salami 80g pepperoni 10 x provolone slices 5g Italian seasoning 2 x eggs, lightly beaten

1. DOUGH

- Dissolve the yeast and sugar in warm water (125ml per 10 serves).
 Set aside to foam.
- Place the plain flour into a large bowl. Make a well in the centre, add the yeast mix, water (250ml per 10 serves), olive oil and mayonnaise. Combine to mix well.
- Knead the dough until smooth.
 Cover in an oiled bowl, set aside in a warm place for the dough to double in size.

2. STROMBOLI

- Preheat the oven to 200°C. Roll out the rested dough to a 17 x 20" rectangle on lightly floured surface.
- Spoon ½ of the Knorr Italiana Napolitana Sauce onto the dough, leaving a 2cm border.
- Sprinkle with shredded mozzarella,
 1/2 of the grated parmesan and 1/2 of the basil.
- Layer on the salami, remaining basil leaves, pepperoni, provolone and sprinkle with the Italian seasoning.

- Brush some egg wash on the border, then roll the long side up into a scroll.
- Put the rolled pastry onto a lined baking tray, seam side down.
 Brush with the remaining egg wash and sprinkle with the remaining parmesan.
- Pinch the edges and ends to seal the roll. Slice 4 vents into the top of the stromboli.
- Bake for 20–30 minutes at 200°C, or until light brown and cooked through.

3. TO SERVE

- Allow the stromboli to sit for 5 minutes before slicing with a serrated knife.
- Serve with the remaining Knorr Italiana Napolitana Sauce for dipping.

CHEF'S TIP

Make the pastries 1 day in advance and keep covered in fridge.







Retro sandos are getting a modern makeover.

Chefs are taking cues from old-school kiosks, canteens and delis to recreate nostalgia-inspired sandwiches, but these aren't your ordinary throwbacks!

Trending breads and forward-facing ingredients are driving the reinvention of classic sangers, with fresh twists that honour tradition while meeting the tastes of today's adventure-seeking diners.





Put a fun international twist on the traditional chip butty by using **Knorr Patak's Tikka Masala Sauce** with **Hellmann's Vegan Aioli** for a flavoursome combination that everyone is sure to love.

SERVES 10

500g frozen chips

200g Knorr Patak's Tikka Masala Sauce

100g unsalted butter, softened 200g Hellmann's Vegan Aioli Gluten Free

300g frozen peas, cooked and mashed

20 x white bread, thickly sliced 3 x lemons, cut into wedges salt and pepper

1. CHIP BUTTY FILLING

- Cook the chips according to package instructions. Season to taste.
- Meanwhile, heat Knorr Patak's Tikka Masala Sauce in a small saucepan over medium heat. Simmer for 5 minutes, stirring occasionally.

- Butter each slice of the bread.
 Top with a little under ⅔ of the Hellmann's Vegan Aioli.
- Place hot chips onto the bread, drizzle with Knorr Patak's Tikka Masala Sauce, and season with salt and pepper.
- Serve with extra Knorr Patak's Tikka Masala Sauce and remaining Hellmann's Vegan Aioli for dipping, mushy peas, and lemon wedges on the side.





CLASSIC DELI SANDWICH ON FOCACCIA

Transport your diners to New York with this iconic deli sandwich. It is packed with all the good stuff, and the addition of sundried tomatoes gives a juicy, sweet tang to the creaminess of the buffalo mozzarella.

SERVES 10

10 x focaccia, herbed
150g Hellmann's Real
Mayonnaise Gluten Free
300g pesto
300g mortadella, sliced
300g prosciutto, sliced
400g buffalo mozzarella
300g marinated capsicum
150g sundried tomatoes
½ bunch basil leaves, fresh
200g baby rocket

1. PESTO MAYONNAISE

 In a medium bowl, combine pesto and Hellmann's Real Mayonnaise. Set aside.

- Cut each of the focaccia pieces in half, lengthwise. Lightly toast until golden.
- Divide the pesto mayonnaise and spread generously on each inside slice of focaccia.
- Layer the remaining ingredients onto the base of each prepared focaccia.
 Season to taste.
- Top with the lid of the focaccia and serve.



'HOLLY' CROQUE MONSIEUR

Croque Monsieur is a hot ham and cheese sandwich, done the French way! This mouthwatering version uses a cheesy hollandaise sauce, in place of traditional béchamel, to add a richer, unique flavour that elevates this king of all grilled sandwiches!

SERVES 10

250ml Knorr Hollandaise Sauce Gluten Free 60g Dijon mustard 300g parmesan, grated 300g aged cheddar, grated 20 x sourdough bread, sliced 100g unsalted butter, softened 150g Hellmann's Real Mayonnaise Gluten Free 150g Knorr American Tomato Chilli Relish Gluten Free

20 x triple smoked ham slices 10 x Gruyère, sliced

1. CHEESY HOLLANDAISE

- Heat Knorr Hollandaise Sauce in a saucepan.
 Whisk until smooth.
- Add the Dijon mustard and whisk again to combine.
 Remove from heat.
- In a large bowl, combine ³/₃ of the grated parmesan and aged cheddar with the prepared Dijon hollandaise. Set aside and keep warm.

- Preheat the oven to 200°C. Grease and line 2 baking trays.
- Butter both sides of the sourdough bread. Spread half of the slices with Knorr American Tomato Relish and the other half with Hellmann's Real Mayonnaise.

- Place the bread slices with tomato relish onto the prepared trays, relish side up.
- Top them with ½ of the cheesy hollandaise, spreading to the edges of the bread, then 2 slices of ham and Gruyère.
- Sandwich the bread together using the reserved bread slices spread with Hellmann's Real Mayonnaise and top with the remaining cheesy hollandaise. Sprinkle with the remaining cheese.
- Bake in the pre-heated oven for 10–15 minutes until the cheese has melted and the bread is golden and lightly crispy.

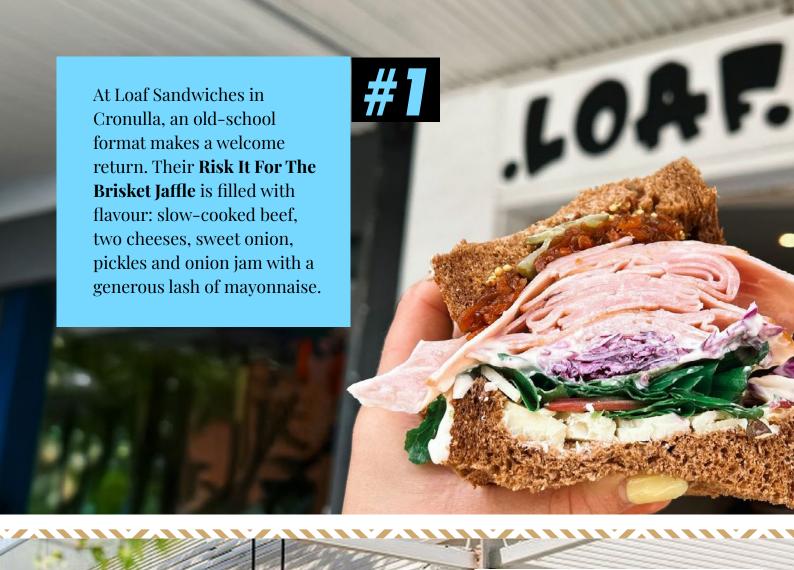


RIZZING UP THE S'WICH: NEW-STALGIA

Retro sando inspo from menus around the country.

Get your teeth into these new-stalgia sandwich ideas, which successfully combine classic sando vibes with up-to-the-minute formats and ingredients.









#3

Nothing says classic corner store slab more than a **Spicy Tuna Melt**. This modern-day version, by the evocatively named Tuck Shop in Noosa, is loaded with canned tuna, chilli oil, pickled jalapeño, white onion, dill, mayonnaise and cheese on deli-style rye.



#4

Channelling traditional European delicatessen vibes, the **Deli Cold Cuts** sandwich by Saul's Sandwiches in Carnegie is a meat-lover's delight. Flavoursome cuts of salami, mortadella and shaved ham are complemented by old-school cheese, onion, pickle and iceberg lettuce, then finished with a contemporary slam dunk of red pesto, balsamic, aioli and Calabrian chilli.



RIZZING UP THE S'WICH: NUTRITION-AWARE

There's a buzz around BETTER-FOR-YOU sandos.

Research tells us that demand for health-conscious sandwiches is rising. Along with cost of living challenges, it's no wonder the likes of veggie-based sandos are currently doing good business.

Dark rye, gluten-free and wholegrain breads are now standard sandwich menu inclusions, while other better-for-you sandwich builds are including gluten-free fillings, lean proteins and pickled ingredients.



JAPANESE EGGPLANT KATSU SANDWICH

Whether or not you are vegetarian, this cracking eggplant katsu sandwich will please even the inveterate meat-lover. A crispy golden crumbed eggplant paired with soft fluffy Japanese milk bread makes for the perfect special treat at any time of the day.

SERVES 10

1.2kg Japanese eggplant, cut into 1.5cm-thick slices 30ml olive oil

10g shichimi togarashi

120g wombok, finely shredded

300g Hellmann's Vegan Aioli Gluten Free

200g plain flour

4 x eggs

400g panko crumbs

200g Knorr Japanese Teriyaki Sauce Gluten Free

100g Knorr American Chipotle BBQ Sauce Gluten Free

20 x Japanese white bread, sliced thick vegetable oil, for frying

Japanese pickles, to serve



1. EGGPLANT KATSU

- Preheat oven to 220°C. Line a large oven tray with baking paper.
- Drizzle the eggplant slices with olive oil, then sprinkle each side with the shichimi togarashi.
- Arrange the eggplants in a single layer onto the oven tray and roast for around 20 minutes or until just cooked. Allow to cool.
- Place the flour and panko crumb in two separate shallow bowls, then whisk the eggs in a third shallow bowl.

- Dust the cooked eggplant with flour, shaking off the excess. Then dip into the egg and add to the panko crumbs, turning to coat well.
- Heat oil in a fryer to 180°C.
 Fry the crumbed eggplant in batches for 2–3 minutes, or until golden and cooked through. Drain on paper towel.

2. JAPANESE SLAW

 Combine the wombok and about ¾ of the Hellmann's Vegan Aioli in a bowl, season to taste. Set aside.



3. TONKATSU SAUCE

 Combine Knorr Japanese Teriyaki Sauce and Knorr American Chipotle BBQ Sauce in a small bowl.

4. TO SERVE

- Spread a little tonkatsu sauce on half of the bread slices. Spread the remaining slices with the rest of the Hellmann's Vegan Aioli.
- Top half of the slices with the Japanese slaw and the crumbed eggplant.
- Drizzle with a little more tonkatsu sauce, then sandwich with remaining bread slices.
- Cut sandwiches in half and serve with Japanese pickles on the side.





Swapping out bread for sweet potato gives this toast a big point of difference. Plant-based food consumption is on the rise, and this healthy option gives gluten the flick in favour of all-veggie goodness.

SERVES 10

oil, for brushing

400g **Knorr Hollandaise Sauce Gluten Free**

200g feta, crumbled

150g Knorr Italian Glaze with Balsamic

1.75kg whole kûmara

1kg heirloom tomatoes, sliced

1.75kg avocados

cracked black pepper, to serve extra virgin olive oil, to serve

micro herbs, to serve

1. KÛMARA

 Cut kûmara into long slices, about 2.5 cm thick. Brush with oil and bake until tender. Set aside to cool.

- Chop tomatoes and remove flesh from avocados.
- Top slices of baked sweet potato with chopped tomatoes, salt, cracked black pepper and a drizzle of Knorr Hollandaise Sauce.
- Top once more with avocado, feta, salt, cracked black pepper and Knorr Italian Glaze with Balsamic.
- Drizzle extra virgin olive oil and garnish with a sprinkle of micro herbs to serve.





These vegetarian BBQ pulled mushroom sandwiches are tangy, smoky and a little spiced. When paired with a creamy tahini slaw, they will delight all diners.

SERVES 10

500g king brown mushrooms 400g king oyster mushrooms

2 x brown onions, thinly sliced 60ml olive oil

10g smoked paprika

3g cayenne

2g salt

6 x garlic cloves, minced

400ml Knorr American Chipotle **BBQ Sauce Gluten Free**

300g red cabbage, shredded

2 x carrot, peeled and shredded

4 x green onions, sliced

150g Hellmann's Vegan Mayonnaise Gluten Free

50q tahini

100g baby rocket

10 x brioche burger buns with sesame seeds

10g sesame seeds, to serve

1. PULLED MUSHROOMS

- Preheat oven to 200°C. Grease and line a baking tray.
- Halve the mushrooms lengthways and finely chop the
- Drizzle the mushrooms and brown onions with 1/2 of the olive oil. Add the paprika, cayenne, salt and garlic.
- Stir in ½ of the Knorr American Chipotle BBQ Sauce. Toss to coat evenly.
- · Bake for 20 minutes or until mushrooms are slightly crispy and brown on the edges. Remove from oven and set aside.
- Heat remaining ½ of the olive oil in a large frying pan over medium high heat. Add the mushroom mixture and cook, stirring for about 4 minutes, until it is thickened and the sauce has coated the mushrooms and onions.

2. SLAW

· Combine the cabbage, carrot, green onions, Hellmann's Vegan Mayonnaise and tahini. Stir and season to taste.

- Place the slaw onto the brioche. Top with mushrooms and baby rocket.
- Drizzle with extra Knorr American Chipotle BBQ Sauce. Sprinkle with sesame seeds and serve with veggie crisps as a side, if preferred.



CHICKPEA SALAD SANDWICH

Fresh is best, and we're using a medley of vegetables for crunch in this on-trend vegan sandwich that won't go soggy with a spread of **Hellmann's Real Aioli**.

SERVES 10

10 x Turkish rolls, halved
300g red cabbage, shredded
250g Chinese cabbage, shredded
500g carrots, grated
200g Hellmann's Real Aioli Gluten Free
50g Knorr Italian Glaze with Balsamic
500g chickpeas, rinsed and drained
20g coriander sprigs

1. TO COOK & ASSEMBLE

- Lightly toast the Turkish rolls.
- Combine Hellmann's Real Aioli with Knorr Italian Glaze with Balsamic.
- Spread the rolls with the balsamic aioli.
- Top with shredded red and Chinese cabbages, grated carrots and chickpeas.
- Scatter over coriander sprigs. Serve.

CHEF'S TIP

Spread some Knorr Thai Sweet Chilli Sauce on the buns as well, together with the Hellmann's Real Aioli.





RIZZING UP THE S'WICH:

Sandwiches hit the profitability sweet spot.

They say there's no such thing as a free lunch, but the moderate cost of producing a top-class sandwich means customers can enjoy great value while operators make solid margins.

With cost-of-living pressures and persistently high interest rates influencing consumer spending, sandwiches are a cost-effective meal. They are quick and easy to prepare, simple to plate or pack, and involve very little waste.



CHOPPED STEAK SANDWICH

Easily transform leftover steak into this flavoursome hot sandwich, using a handful of kitchen staples to create a delicious meal and ensure nothing goes to waste.

SERVES 10

50g butter

80ml olive oil

2 x brown onions, sliced

100g brown sugar

80ml balsamic vinegar

200g Hellmann's Vegan Aioli Gluten Free

20g horseradish cream

1.5kg steak, cooked and sliced, cold from leftovers

10 x cheddar, sliced

250g roasted red capsicum, cut into strips

10 x crusty ciabatta rolls

200g baby rocket, to serve

veggie chips, to serve

1. CARAMELISED ONIONS

- Heat a large heavy-based pan over low to medium heat. Warm up the butter and ½ of the olive oil until the butter melts.
- Add the onions and cook gently, stirring until caramelised, about 15 minutes.
- Add brown sugar and balsamic vinegar.
 Continue to cook, stirring occasionally for a further 10 minutes. Remove from heat, transfer to a heat proof bowl, and set aside to keep warm.

2. HORSERADISH MAYONNAISE

 In a medium bowl, combine the Hellmann's Vegan Aioli and horseradish cream. Season to taste and set aside.

3. STEAK

- In a separate grill pan, heat the remaining olive oil over medium high heat. Add the sliced steak and cook for 5 minutes or until heated through. Season to taste.
- Add cheese into the pan to mix through and melt.
- Stir in the roasted capsicum strips until warmed through.

- Slice each of the ciabatta rolls in half and lightly toast.
- Spread horseradish mayonnaise onto the inside of the rolls.
- Add the steak mix, then top with caramelised onions and baby rocket.
 Season to taste.
- Serve with veggie chips on the side, if preferred.



NIÇOISE OPEN SANDWICH

Niçoise salad meets tuna sandwich! This beautiful combo lets you pile the toppings high! With the addition of crunchy radish, this open-style sandwich is a creative dish crossover and packs a neat little punch.

SERVES 10

10 x eggs

200g Hellmann's Vegan Aioli Gluten Free

10g Knorr Thai Lime Powder

2 x baquette, long

1 x tuna slices in spring water (250g), drained

4 x radish, thinly sliced

60g baby spinach

100g heirloom cherry tomatoes, halved

½ bunch chives, sliced

1. BOILED EGGS

- Add 10 eggs at a time to a saucepan of boiling water. Reduce the heat slightly so the eggs don't crack, and cook for 8 minutes.
- Remove the eggs with a slotted spoon. Transfer to a bowl of iced water for 10 minutes, then peel under running cool water.
- Slice the eggs ready for topping.

3. TO ASSEMBLE & SERVE

- Slice the baguette or bread of choice on a diagonal into 20 slices.
- Spread the lime aioli over each slice. Layer on the radish slices, baby spinach leaves, tuna slices and cherry tomatoes, and then top with sliced boiled eggs.
- Season with sea salt and freshly cracked pepper.
 Serve.

2. LIME AIOLI

Mix Hellmann's Vegan
 Aioli and Knorr Thai Lime
 Powder in a small bowl.
 Set aside.



When it comes to comfort food. nothing quite hits the spot like a classic grilled cheese sandwich. Give it a modern touch with a delicious fusion of caramelised kimchi and gooey cheese to leave your diners' tastebuds happy.

SERVES 10

120g butter ½ bunch green onions, sliced 3 x garlic cloves, crushed 600g kimchi, store bought, chopped 200g Hellmann's Vegan Aioli Gluten Free 20 x rustic Turkish rolls 20 x cheddar slices 100g pickled jalapeños

1. KIMCHI CHEESE FILLING

- · In a large heavy-based pan, heat 1/5 of the butter over medium heat.
- Add the green onions and garlic, fry gently until fragrant and softened. Season with salt.
- Add the chopped kimchi and cook until most of the moisture has evaporated, then add the jalapeños.
- Transfer the mix to a bowl and add 1/2 of the cheddar. Stir through to melt.
- Use ½ of the remaining butter to spread on the inside and outside of the bread slices. Then spread the inside of each bread slice with Hellmann's Vegan Aioli.

Add the remaining slices of cheddar, 1 per sandwich.

2. TO COOK & SERVE

- · Wipe out the pan and reheat over medium heat. Melt the rest of the butter.
- Add the sandwiches in batches and cook until the bread is golden brown on both sides, about 1-2 minutes per side.
- Transfer to a chopping board, slice and serve.





Get set to STEP UP YOUR sandwich game.

When purchasing a sandwich out of home, diners are usually on the lookout for something better than or different to what they could make themselves.

Chefs are turning to distinctive breads like ciabatta, brioche, panini and sourdough to create a higher perception of value, while finding new ways to elevate their sandos with exotic spices, colourful ingredients, loaded portions and signature sauces.





WITH AJVAR RELISH MAYO

Take your focaccia to the next level with this delicious masterpiece that's rich, flavoursome and fluffy. Layered with fresh greens, cured Italian meats and a creamy oozy burrata, it also gives a sneaky kick with the inclusion of 'nduja.

20 x focaccia, herbed, freshly baked

200g **Hellmann's Real Mayonnaise Gluten Free**

100g ajvar relish

150g mixed lettuce leaves

120g 'nduja

120g burrata

1 x red onion, thinly sliced 200g mixed heirloom

tomatoes, sliced

20 x smoked pancetta slices

10 x smoked provolone slices

10 x fennel salami slices

10 x hot sopressa salami slices

120g cornichons, to serve

2. TO ASSEMBLE & SERVE

- Slice the fresh focaccia in half lengthways and lightly toast.
- Spread the 'nduja on the inside of the focaccia halves to be used as the lid.
- Spread the ajvar relish mayo on the inside of the other focaccia halves to make the base. Then divide the mixed lettuce leaves between each base.
- Layer the cheeses, onion slices, tomatoes and cured meats on the base of the focaccia.
- Top with the lid and serve with a side of cornichons.





A light, Vietnamese-style fish sandwich with characteristic pickled carrots and coriander that add an extra texture and flavour hit.

SERVES 10

10 x fish fillets (115g), crumbed 300ml Hellmann's Real Mayonnaise Gluten Free 80g Knorr Thai Red Curry Paste

100g sugar

300g carrot, shredded

100ml vinegar

100g lettuce, shredded

50g coriander leaves

10 x milk bread rolls, halved

1. FISH

• Deep fry the fish fillets until golden. Drain and set aside.

2. CURRY MAYO

 Combine Hellmann's Real Mayonnaise and Knorr Thai Red Curry Paste.

3. PICKLED CARROT

- Boil the sugar with 100ml of water. Add the vinegar.
- Combine the brine with the carrots. Allow to sit for 20 minutes.

4. TO ASSEMBLE & SERVE

 Fill a roll with a fillet, pickled carrot, lettuce, coriander and curry mayo.

SERVING SUGGESTION

Matchstick fries go a treat with this sandwich.



BUTTERMILK FRIED CHICKEN SANDWICH WITH FRENCH ONION MAYO

This buttermilk fried chicken recipe is packed with flavour! It is both crunchy and soft, thanks to the perfect pairing of crispy chicken and fluffy brioche. Your diners might just not stop at one!

SERVES 10

300g Hellmann's Real Mayonnaise Gluten Free

40g Continental Professional French Onion Soup Mix Gluten Free

600ml buttermilk

100ml sriracha sauce

300g plain flour

5g dried oregano

5g garlic powder

3g onion powder

2g ground white pepper

3g smoked paprika

1kg chicken thigh fillets, trimmed

10 x brioche buns, halved

200g dill pickles, sliced

300g baby gem lettuce, leaves separated

1. FRENCH ONION MAYONNAISE

 Combine Continental Professional French Onion Soup Mix and Hellmann's Real Mayonnaise in a small bowl. Set aside to chill in the fridge.

2. BUTTERMILK CHICKEN

- Marinate the chicken thigh fillets in buttermilk, ½ of the sriracha sauce, salt and pepper for 4 hours or overnight.
- Combine the flour, dried oregano, garlic powder, onion powder, smoked paprika, salt and pepper in a shallow dish.
- Drain the chicken from the buttermilk marinade. Dip each fillet in the flour mix, then back in the buttermilk marinade, and then coat with flour again. Set aside and repeat with the remaining chicken.

- Heat some oil over medium high heat and fry 2 fillets at a time until golden brown. Drain on wire rack over a tray.
- Fry the remaining chicken in batches, and allow to rest for 10 minutes before assembling the sandwiches.

3. TO ASSEMBLE & SERVE

- Spread the chilled French onion mayonnaise onto the brioche.
- Layer with sliced pickles, lettuce leaves and fried chicken, finishing with a drizzle of the remaining sriracha sauce.
- Serve with salted crisps on the side, if preferred.



RIZZING UP THE S'WICH: RIZZ UP YOUR S'WICH

For fresh inspiration, go to the

Our research reveals that a growing number of operators across Australia and New Zealand are adding signature sauces and spreads to their sangers.





A signature sauce can add unique on-trend flavours to a dish, increasing menu diversity, setting your sandwiches apart from those of your competitors and allowing you to easily respond to changing consumer trends and preferences.

We recommend starting with a base of our famous **Hellmann's Real**—a high-quality, rich and creamy mayonnaise—and adding other ingredients or sauces to build unique signature flavours that take your handheld heroes to new heights.

Also consider **Hellmann's Vegan** mayonnaise for a plant-based solution that doesn't compromise on flavour.





Click here for recipe inspiration





01. Hot Honey Salami

Salami, Calabrian chilli paste, horseradish mayo, stracciatella, rocket and hot honey vinaigrette

Hector's Deli

253 Coventry Street, South Melbourne, Victoria

02. Mediterranean Halloumi On Wholemeal

Grilled spiced halloumi, marinated capsicum, cucumber, kalamata and herb mayo, mixed leaves

Born and Bread Bakehouse

364 Pakington Street, Newtown, Victoria

03. Crispy Pork Bánh Mì

Crispy pork in bread with butter and pâté, pickled veggies, cucumber, coriander, spring and fried onions, hoisin and soy sauce, chilli

Phuóc Thanh

206 Victoria Street, Richmond, Victoria

04. Deli Cold Cuts

Salami, mortadella, shaved ham, cheese, onion, pickle, red pesto, balsamic, aioli, iceberg lettuce and Calabrian chilli

Saul's Sandwiches

315 Neerim Road, Carnegie, Victoria

05. Philly Cheese Steak Bagel

Sliced roast beef, Swiss cheese, mayonnaise and fresh red onion

Out of Order

352 Hargreaves Street, Bendigo, Victoria

06. Salad on Spelt

Tahini, carrot, salted cucumber, roasted capsicum, pickled beetroot, avocado, butter lettuce on seeded spelt

Ruben's Deli

Kings Arcade, 978 High Street, Armadale, Victoria

07. Cheech

Italian-style sausage, friarielli, broccoli, chilli oil and taleggio on focaccia

Zita'

16 Toorak Road, South Yarra, Victoria

08. Beef Pastrami and Kimchi Toastie Roll

Flavourful cured beef brisket slices, Japanese pickles and salad leaves dressed in house-made kimchi mayo and smoky cheese mayo in a toasted Shokupan roll

Le Bajo Milkbar

8-14 Howard Street, North Melbourne, Victoria





01. Buttermilk Fried Chicken Sando

Fried chicken, Sandoitchi seasoning, pickled cucumber, sriracha mayo, thick-cut white bread

Sandoitchi

113-115 Oxford Street,
Darlinghurst, New South Wales

02. Herby Sailor

Herby tuna, baby cos, fresh tomato, jammy egg, pickled fennel and mayo

S'WICH

149 Glenayr Avenue, Bondi Beach, New South Wales

03. Dylan Dog

A choice of bratwurst (mild) or debreziner (spicy) sausage in a soft roll with grilled onions, house relish, American mustard, coleslaw and sauerkraut

Dylan's

82-84 Stirling Terrace, Albany, New South Wales

04. Breaky Souvlaki Pita

Chorizo, fried eggs, spinach, crispy potato, quinoa tabbouleh, smoky tomato relish and aioli

South End Social

Shop 1/32 Mann Street, Gosford, New South Wales



05. Terrigillian

Tuna smash with yuzu mayo, corn, cucumber, torch-melted provolone, Spanish onion, spinach and alfalfa on focaccia

Lemmy's Deli

48 Terrigal Esplanade, Terrigal Beach, New South Wales

06. The Anthony Bourdain

Grilled mortadella, salami, provolone, olives, chopped salad, pickled chilli, chipotle mayo and habanero marmalade

Chiefly West

6 Stewart Avenue, Newcastle, New South Wales

07. Tartufo Panini

Prosciutto di parma, provolone dolce, pickled fennel, rocket mayo and truffle EVOO

Dom Panino

122 Marion Street, Leichhardt, New South Wales

08. Risk It For The Brisket Jaffle

Slow-cooked beef, two cheeses, sweet onion, pickles and onion jam with mayo

Loaf Sandwiches

89 Cronulla Street, Cronulla, New South Wales

09. The Polly Sandwich

Vegan pesto mayo, cucumber, avocado, apple, shredduce and chilli

Frank's Sandwiches

279 Bronte Road, Waverley, New South Wales





01. Original Deli Sandwich

Inferno salami, mortadella, cured ham, iceberg lettuce, provolone, yellow mustard aioli, pickled cucumber and red onion

Joe's Deli

123 Albert Street, Brisbane, Queensland

02. Forest Mushrooms Toastie

Sautéed Swiss brown and porcini mushrooms, fried enoki, parmesan bechamel, Swiss cheese and truffle oil on light rye

Deli Dakota

30 Badminton Street, Mount Gravatt East, Queensland

03. Gringo

Chicken breast, Mexican spices, Monterey Jack cheese, tomatoes, jalapeños, red onion, lettuce and chipotle mayonnaise

DannyBoys

88 Musk Avenue, Kelvin Grove, Queensland

04. Spicy Tuna Melt

Canned tuna, chilli oil, pickled jalapeños, white onion, dill, mayonnaise and cheese on deli-style rye

Tuck Shop Noosa

32A Sunshine Beach Road, Noosa Heads, Queensland

05. The J.F.C

Janus fried chicken, crisp lettuce, apple slaw, garlic soy sauce on a milk bun

Janus Deli

Shop 14/458 Olsen Avenue, Molendinar, Queensland







01. Pho-Style Beef Sandwich

Hoisin-glazed beef, bean sprouts, coriander, Thai basil, pickled white onion and pork crackling

Carton Deli

62 Pulteney Street, Adelaide, South Australia

02. Classic Chook

Hot chicken, herb sauce, parmesan mayo, avocado and cucumber

Just Down The Road

127 Greenhill Road, Unley, South Australia





01. Big Bang Rendang

Slow-cooked beef rendang, cucumber, citrusy pickled red cabbage, coriander, spring onions, fresh chilli (optional) topped with ZaZa's mayo in a toasted long panini

Joey ZaZa's Boss Sandwiches

45 St George's Terrace, Perth, Western Australia

02. Eggplant Parmigiana Hoagie

Eggplant, grilled zucchini, Swiss cheese, mozzarella, parmesan, sugo sauce on a crusty roll

Satchmo Café

2/410 Fitzgerald Street, North Perth, Western Australia





01. Pork Belly Gochujang Sandwich

Slow-roasted orange and thyme pork belly slices, glazed with honey gochujang mayo

Dedwood Deli

2/106 Ponsonby Road, Auckland, New Zealand

02. Veggie Smash Bagel

Carrot and chickpea spiced smash with green goddess labneh and spiced seeds

Federal Delicatessen

86 Federal Street, Auckland, New Zealand

03. The Bombay

Spiced potato, coriander, chaat masala, mint chutney and cheese

Central Deli Sandwiches

8 New Regent Street, Christchurch Central City, New Zealand

04. California Sunrise

Tuscan mushrooms, cheese, egg, spinach and mayonnaise

Wholly Bagels

39 The Terrace, Wellington City, New Zealand



ESSENTIAL SANDWICH SANDWICH SPREADS & SAUCES.







HELLMANN'S REAL MAYONNAISE

Uses traditional ingredients for a scratch-made taste. It's made with egg yolks, vegetable oil, lemon juice and vinegar.

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HELLMANN'S DELI MAYONNAISE

Delivers a consistent sweet and tangy taste with a rich and creamy texture.

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HELLMANN'S REAL AIOLI

Made to an authentic recipe using egg yolks and infused with garlic for that balanced, real scratch-made taste.

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HELLMANN'S VEGAN MAYONNAISE

The authentic taste of Hellmann's Real Mayonnaise in a vegan-friendly recipe that is ideal for plant-based menus.

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HELLMANN'S VEGAN AIOLI

With the same, trusted rich roasted garlic taste and quality of Hellmann's Real Aioli, you can serve this to all your diners, regardless of dietary requirements.

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